Member Engagement Subcommittee
Networking Tips

Missed our Networking Member Meetup? Here are some tips to help you make great connections. Thanks to our speakers Eliza Spaulding, Michaela Lott, and Amber Kerr for passing these along!

Emphasize genuine connections

※ Be curious and learn as much as you can about the other person
※ Identify a commonality you share
※ Give a condensed version of your story and ask your colleague to share the same
※ Be an active listener and remain present in the moment
※ Center on reciprocity to make the meeting as much of an exchange as possible

Choose opportunities that suit your authentic self, or create your own

※ Consider your meeting environment
  ○ Do you prefer a loud active space, or a quiet relaxed setting? Don’t choose to meet in a noisy cocktail bar if you would be more comfortable in a quiet coffee shop
※ Take advantage of small opportunities to connect
  ○ Dedicated meetings aren’t the only effective strategy; make use of microenvironments such as a short interaction in between programs, a moment waiting in line for coffee, or a chat during that layover on the way home

Think broadly about networking and its benefits

※ Networking is not just for younger colleagues, but a way to lift others up at any stage of your career

Sharing time is a great gift, be grateful for that experience!