#### **Beyond Effective Security**

#### The Art and Science of Business Continuity Planning

Fred Young, CIPM, CRM
Executive Director – Risk Management
RE/MAX International Holdings, Inc
The Wildlife Experience



## **Business Continuity Planning**(BCP)

Recovery



Resiliency

#### **BCP is About Protecting Assets**

- Human
- Physical
- Financial
- Reputation/Image

#### "The Science"

- The Planning (How?)
- The Documentation
- The Training



#### "The Art"

- Realistic Evaluation of the Plan
- Testing & Adjustments
- Execution at the Time Disaster or Crisis

"The survival of your institution or organization may depend on your planned reaction and response to a variety of natural and man-made risks that may not be controlled by just maintaining good physical security."

#### Possible Risks To Your Business

#### Man-made or Accidental

- Fire
- Building Collapse
- Bomb Threat
- Civil Disturbance
- Hazardous Material
- Theft / Robbery
- Power Failure
- Lawsuits
- Disgruntled Employee
- Accidental Injury

#### **Natural Events**

- Flooding
- Earthquake
- Ice / Snow
- Heat
- Hurricane
- Landslide
- Tornado
- Wind Storm
- Lightning

#### **Technical**

- Corrupt Data Virus
- Application Failure
- Hardware Failure
- Electrical Failure
- Network Failure
- "Hackers"
- Cyber-Crime
- Communications FailureNew-Enhanced Risks
  - Bio-Terrorism
  - Pandemic

#### **Business Impact Analysis**

#### Risk vs. Impact

The analysis of natural and human risks that may have an impact on your organization. The probability that a specific risk may impact your organization and the severity of that impact.

- 1. Type of Business Organization
- 2. Geographic Location
- 3. Revenue Drivers



#### **Analysis of Threat (Risk) – Probability - Impact**

#### Risk - People/Bldg Tech Systems

Threat (Risk)	<b>Probability</b>	(Rate 1-5)	<u>lr</u>	npact (Rate 1-5)		Relative Weighted
Fire	5 +	5	X	5	=	50
Explosion	4 +	4	X	4	=	32
Flood	1 +	1	X	2	=	4
Medical Injury	5 +	1	X	5	=	30
Hacker/Virus	1 +	5	X	3	=	18
Power Failure	4 +	4	X	4	=	32
Media Crisis	3 +	1	X	4	=	16
Shooting	3 +	1	X	5	=	20
Bombing	2 +	3	X	4	=	20

#### **Human Assets**

Employees



- Visitors Guests
  - Public

#### **Human Assets - Risk Control**

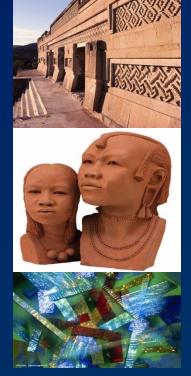
#### **Emergency Response Plan**

- Emergency Alert & Communications
- Authorities Actions Responsibilities
- Medical Response Plan
- Evacuation Plan
- Shelter in Place Plan



#### **Physical Assets**

- Buildings Business Property
- Specialized Equipment (I.T.)
- Collections (Owned & Loans)



Data (Membership-Documents-Info)

Your physical "stuff" that drives revenue for your institution

#### Physical Assets - Risk Control

- Physical Security Procedures
- Maintenance Agreements



- Inventories (Maintained in Redundancy)
- Data Back-up IT Disaster Recovery
- Area Emergency Services (Police Fire)
- Insurance



#### **Financial Assets**

- Cash Checks Credit Card Receipts
- Accounts Receivables



Ability to Borrow



#### Financial Assets – Risk Control

- Physical Security-Duress Alarms-Cash Drop Boxes
- Check Handling Procedures F.D.O. –
   Counter Signature
- Deposit Procedures
- Back-up of Financial Data
- Emergency Credit Cards
- Letters of Credit
- Maintenance of Credit Rating (Ability to Borrow
- Insurance (crime business interruption)





#### **Image & Reputation Assets**

- Trademark Logo
- Maintenance of Customer Service
- Community Involvement
- Ability to Promote Positive "PR"

### **Documented Crisis Communications Plan that Establishes:**

- What Constitutes a Crisis and it's Impact on Communication with the Media, Public & Employees
- Crisis Team Members Roles & Responsibilities
- Crisis Team Notification Procedures
- Employee Duties and Action at Time of Crisis
- Assigned & Trained Spokespersons
- Message Development Prepared Responses
- Notification and Relations with Victim's Families





# BCP Where Do You Start?

## A "Mind Mapping" Approach of Key Questions to Initiate BCP For Your Organization

- 1. What are the "things" (tangible assets and business processes) that drive revenue to my organization?
- 2. What are the most likely natural and man-made risks (threats) to the critical assets of my organization and what is the potential impact of these risks or threats on my organization?



- 3. What procedures or systems can be put in place to protect the "assets" of my organization, so we can maintain the organization's revenue stream or at least minimize the loss or reduction of our revenue stream?
- 4. What critical information assets do we need to replicate or provide redundancy for that can not be reproduced by or retrieved from a 3<sup>rd</sup> party outside our organization?
- 5. Who will evaluate, design and manage the process of continuity planning?







(Putting the answers to questions 1-4 into an organized plan of action.)

# A BCP Template National Association of Contingency Planners

http://www.acp-international.com/

Click - Knowledge - BCP 101

# The "Science" And The "Art"

Thank You!